

## **Project Manager – Comverse**

**Date Entered:** 2/03/11

**Recruiter Name:** Gayle Wexler

**Recruiter Phone:** 856-608-2774

**Recruiter Email:** gayle.wexler@comverse.com

**Company Name:** Comverse

**Position Title:** Project Manager

**Position Location:** Overland Park, KS

### **Company Background:**

Comverse is the world's leading provider of software and systems that enable multimedia network based enhanced services. More than 500 communication service providers in more than 150 countries use Comverse call completion, messaging, content and billing solutions to increase revenues, strengthen customer loyalty, and improve operational efficiency. Our converged billing solution is creating cutting edge technology to service a variety of industries and sectors. Our mission is to be the first choice of service providers for solutions that enhance the Total Communication experience. To be the first, we need to hire the best. Our goal is to attract the best talent around the globe - individuals with vision, creativity, and the energy to lead the changes that take place in the communications industry each day.

### **Position Details:**

- Project Management creates and executes project work plans and revises as appropriate to meet changing needs and requirements.
- Manages day-to-day operational aspects of a project and scope.
- Effectively applies Comverse PM methodology and enforces project standards.
- Minimizes project risks.
- Tracks, drives and monitors overall project P&L through use of the Comverse tools (PlaNNet, DPP, SST, PRS/TRS and DiME).
- Leads proposal efforts including completing project scoping.
- Effectively conveys Comverse position in both written and verbal business development discussions.
- Facilitates team and customer meetings effectively.
- Effectively communicates relevant project information to the team and management.
- Resolves and/or escalates issues in a timely fashion.
- Possesses general understanding in the areas of application programming, database and system design.
- Maintains awareness of new and emerging technologies and the potential application on customer engagements.

### **Requirements:**

- Inspires team members to attain goals and pursue excellence.
- Identifies opportunities for improvement and makes constructive suggestions for change.

- Motivates team to work together in the most efficient manner.
- Keeps track of lessons learned and shares those lessons with team members.
- Mitigates team conflict and communication problems.
- Manages day-to-day customer interaction.
- Sets and manages customer expectations.
- Develops lasting relationships with customer personnel that foster customer ties.
- Communicates effectively with the customer to identify needs and evaluate alternative business solutions.
- Continually seeks opportunities to increase customer satisfaction and deepen customer relationships.
- Customer management and delivery experience.
- PMP certification.
- Telecommunications technical experience/understanding.
- PM tools experience (MS Project, P&L, Effort Estimation, etc.)

**How to Apply:** Please send your resume to [gayle.wexler@comverse.com](mailto:gayle.wexler@comverse.com).