



Project Management Institute
Kansas City Mid-America Chapter

2011 Professional Development Days

***PDD 2011
PROJECT MANAGERS
DRIVE RESULTS***



Day Two Sessions

2011 Professional Development Days - Tuesday



Bill Rancic

[See Bill's bio](#)

Think Like an Entrepreneur

Bill Rancic is one of the world's most extraordinary, respected, and in demand entrepreneurs.

He regularly lends advice to everyone from Donald Trump to the local professional with a dream and an idea. And he does it with style and sophistication.

Bill is a true American entrepreneur. At the age of 23, he founded the internet-based company, Cigars Around the World, in a 400 sq. ft. studio apartment.

Donald Trump chose Bill to be his right-hand man out of a competitive pool of 250,000 applicants to be crowned the original Apprentice.

Bill motivates and inspires entrepreneurs, business professionals and students around the world. His speaking engagements have taken him to hundreds of US cities and countries like Malaysia, Ireland, New Zealand and Ecuador.

Bill will deliver his advice to us and inspire us to expand our vision whether we own a business or not.

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Running to Lead



Anthony Reed

[See Anthony's bio](#)

Companies today are struggling to maintain morale while doing more work with fewer monetary and human resources. This isn't an easy task. Preparing for and completing a marathon is the perfect backdrop for examining the problems and challenges faced by today's business leaders. While all certified marathons are the same distance, the dangers, terrain, altitude, and weather offer unique and varying challenges. You quickly learn that hills build character.

Running up and down 3,600 steps during the Great Wall Marathon is like managing a 3,600-task project schedule. Fighting through the Antarctica Marathon's bitter cold relates to setting realistic project goals and self motivation.

Encountering predators on Kenya's SafriCom Lewa Marathon course is like managing project risks and mitigation.

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Vendor Management for Project Managers



Dr. Keith Mathis

[See Keith's bio](#)

Course Description: This course will provide instruction in areas such as pre-solicitation, solicitation and award of a contract. This course focuses on ways to select, monitor and control vendors, as well as how to make vendors a partner or an extension as stakeholders who deliver the right performance throughout the length of the project.

Course Objectives:

- Discuss vendor challenges
- Explore the future of vendor relationships
- Compare purchaser and vendor motivations
- Compare the pros and cons of outsourcing a project to a vendor
- Discuss reasons for vendor relationships
- Examine the real world of culture and language
- Evaluate how vendor management can benefit organizations
- Examine phases in the acquisition process
- Explore the duties of the contract officer
- Identify best practices of vendor management
- Discuss reasons and roles for a Vendor Management Office
- Examine the procurement cycle and compare to project management
- Compare organizational and government procurement processes
- Examine 5 phase process of vendor management

- Phase one: Pre-Award Stage

- Phase two: Source selection

- Phase three: Award Contract

- Phase four: Contract management

- Phase five: Contract closure

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Transforming an Institution: Reinventing the NNSA's Kansas City Plant



Rick Lavelock

[See Rick's bio](#)

This presentation describes the challenges associated with the 10 year transformation of the National Nuclear Security Administration's Kansas City Plant which supplies non-nuclear components for nuclear weapons. The project goal was to transform the legacy WWII vintage business by cutting the annual operating costs by \$100M and reducing the necessary footprint by over 50% while increasing future flexibility. This project required compliance to federal rules, cooperation of multiple federal, political, corporate and financial entities, and an airtight financial business case. The presentation will describe the project in detail and will also focus on performing project management in a political environment, recognition of cultural impacts, and the necessity of persevering through tough project barriers.

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Emotional Intelligence



Tom Patterson

Emotional Intelligence is a common sense approach to leadership but is not common practice

70% of us do not handle conflict or stress effectively

Unlike IQ, EQ is not fixed at birth! We can create permanent brain changes by practicing EQ skills.

From the workshop you will develop:

- Strategies for increasing self-knowledge include actions like identifying physical cues for emotional states....before you're emotionally flooded.
- Strategies for increasing relationship management include being open and curious...find something new to notice about others. Ask questions about their thoughts and reactions.

Tom Patterson

[See Tom's bio](#)

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PMO Prosperity

What to know, Do and Think About



Lisa DiTullio

[See Lisa's bio](#)

The benefits of a successful PMO can be substantial and progressive over time. It starts with the overarching philosophy of serving the business and then the active willingness to work with the business to provide the best support to the organization and its project needs. Knowing where to start is important; knowing it will change over time is critical.

Learning Objectives:

At first viewed as a mechanism to introduce standards and consistency, the PMO must evolve into an indispensable piece of an organization's operating model to survive long-term. Remember, the purpose of the PMO is to change the culture of the organization toward more effective and efficient project management. After this session, participants will be informed and armed for immediate action to address nine key areas to sustain PMO value:

- Power
- Problem Solving
- Launch Activities
- Infrastructure
- Roles & Responsibilities
- Tools
- Project Launch
- Priorities
- Post-Launch

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How Top PM's are Using Social Media

“The single biggest problem in communication is the illusion that it has taken place.” – George Bernard Shaw



Communication plays a crucial role in whether a project and team succeeds or fails. Top Project Managers seek effective ways to communicate visions, expectations and plans – while engaging & leading the team members to a project’s completion. (On time, within budget & scope)

Now, with the Social Media revolution, Project Managers have access to technologies that take them and their team to new levels of productivity, collaboration, and project success.

Social media is simply shifting the way we communicate. Blogs, wikis, social networks and other collaboration software are positively changing the project management landscape.

Any PM ready to amp up their communication and drive more successful projects, will not want to miss this session. Social media tools and strategies will be discussed . You’ll walk out of the room with a “Project Leader” mindset.

Bethany Spilde

[See Bethany's bio](#)

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Management Round Table



[Stephanie Morrison](#)



[Mike Turner](#)



[Deb Denavs](#)



[Calvin Mayfield](#)

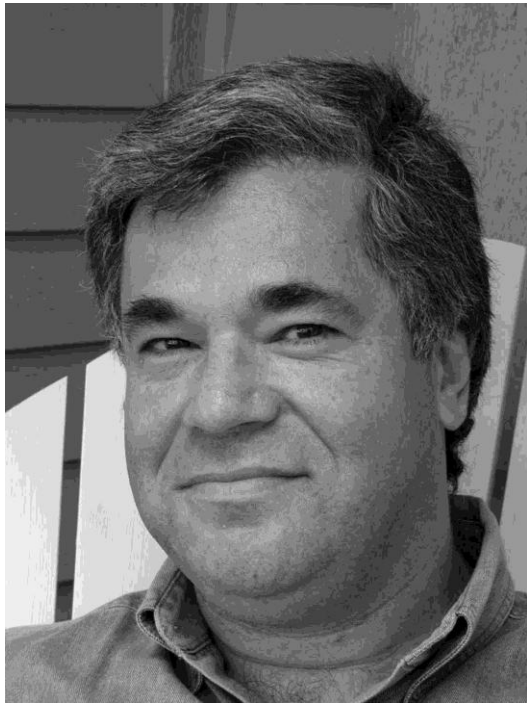
Agile in the Real World

If you are a new Agile PM or just interested to hearing more about how Agile works in the real world, this session is for you! This will also stimulate ideas for the half-day seminar with Rick Freedman at this year's PDD on advanced use of Agile.

You will have the opportunity to learn from PMs in the KC area who have been practicing Agile methodology for some time. Learn about the items below and more with our panel of experts. There will also be time reserved for questions from the audience. Bring your questions, tips and lessons learned to share with the group.

- Lessons Learned (what worked and what didn't)
- What tools worked best for you?
- Tips/Tricks
- What training helped you the most?
- What have you gained by using Agile Methodology?

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Rick Freedman

[See Rick's bio](#)

Transitioning to the Agile Enterprise Half Day Seminar

"Transitioning to the Agile Enterprise" is about more than evolving from one project methodology to another; it's about applying the foundation concepts of agile to your entire business. Those concepts:

- Committed collaboration
- Incremental, iterative development
- Self-managed work teams

have revolutionized software development, and will spread from the project office to the executive suite. Rick Freedman will facilitate an interactive discussion of the trends in Agile transitioning, from the cultural and organizational to the methodological. Project managers making the transition to Agile will appreciate the discussions and stories from the field regarding migration from "waterfall" methods to Agile approaches, and of the evolution from activity-based planning to feature-based, iterative delivery. We'll help project managers identify misconceptions about Agile that can derail a transition, and point out communication and coaching techniques that encourage participation, rather than resistance. If you're an Agile project manager, in an organization that's transitioning to Agile, or the leader of an Agile evolution, this conversation should include you!

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Arletha Manlove

[See Arletha's bio](#)

The Green Impact Zone Case Study

For anyone not interested in Agile methodology

A message of volunteerism and the role civic leaders play in community revitalization.

The Green Impact Zone neighborhood leadership is made up of the leaders of the [10 neighborhoods and community development organizations](#) that are included in whole or in part in the zone. The leaders of these 10 organizations developed the game plan guidelines:

Vision

Outcomes

Principles

Strategies

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Implementing a PMO

For anyone not interested in Agile methodology



Mark House

[See Mark's bio](#)

Two Case Studies

- Illinois Commerce Commission
 - November 2001 – October 2003
 - Problems
 - Successes
 - Lessons learned
- Illinois Department of Transportation
 - March 2005 – October 2006
 - Phased approach